

a Hyve event

30-31 MARCH 2021 | LAUNCHING VIRTUALLY

# An investment programme reserved for the most serious dealmakers

# PARTICIPATION AND SPONSORSHIP OPPORTUNITIES



**17.5 Meetings\*** on average per junior mining company



**76.7 NPS** score\*\* from Investors in 2020



Unmatched worldwide finance community



Leading go-to brand by the **industry's elite** 



Dedicated support from IR experts

# Launching Mining Indaba Virtual Investment Programme

Deal making has always been at the heart of our event. It's why we're trusted by the most highprofile investors and senior mining executives in the sector.

The launch of **Mining Indaba Virtual Investment Programme** is an opportunity for you to gain access to our elite network of dealmakers. Every participant is personally verified by our IR experts and you'll only be matched with investors with a keen interest in your projects. This helps us to ensure every meeting is of the highest standard, saving you time and effort. Whilst some platforms are motivated by increasing their meetings statistics, we're motivated by connecting you to the right financiers.

As well as access to our unrivalled network, there will also be exclusive content available, including the final of the famed Investment Battlefield.

We have the biggest industry names at our fingertips and the insights we deliver are unmatched, so if you only choose one matchmaking service in 2021, choose the one that delivers names that no other platform can.

## WHY THIS IS THE ONLY PLATFORM YOU NEED:

- Personalised Investor Relations Service that goes above and beyond what other platforms offer
- ✓ Our vast world-wide finance community means you'll find new investors that don't attend any other event
- ✓ Every investor is verified by IR experts so you'll only meet with serious capital holders
- ♦ No ineffective meetings we'll only connect you to financiers with an interest in your project

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- Maximise your return on time with months' worth of high-quality meetings in just two days
- Oconvey your investment proposition to a world-wide audience utilising our global stage
- Ocompetitively priced we offer you more but cost less than other platforms





We're able to meet some of the junior companies to look at future investments

**George Donne,** Managing Director, **Greenstone Venture Capital** 

# Personalised Investor Relations Concierge Service

We go above and beyond what other platforms offer to provide the highest-quality meeting service



#### **CONNECT WITH THE TEAM**

Once you've joined the Virtual Investment Programme, the Investor Relations team will connect with you to gain an intimate understanding of your projects, company and investment goals



#### **EXPERT UNDERSTANDING OF THE INVESTORS**

The team also diligently collects intelligence from our vast number of qualified investors, building a detailed profile for each, which you can view on the enhanced meeting platform. We don't just rely on data captured at the point of registration, we dig deeper.



#### HIGHLY TARGETED MEETING SCHEDULE

As well as being able to directly reach out to investors yourself through the platform, the team will build a highly targeted and carefully curated meeting schedule for you, ensuring each investor has a keen interest in your project.



#### YOUR TIME TO SHINE

On 30 – 31 March your meetings will take place through our virtual platform. Our team will be on standby to support you in the leadup and throughout the two days to answer any question you have.

# **MEET OUR INVESTOR RELATIONS EXPERTS**

Both Kael and Caroline have a wealth of experience and in-depth knowledge in natural resources financial markets. Over their careers they have built a wide, global network and have deep relationships with investors, management teams, analysts and other mining finance professionals.



Kael O'Sullivan **Director of Investor Relations** 



**Caroline Werner Investor Relations Manager** 

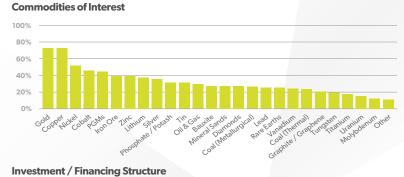


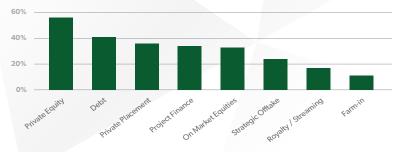
Len Kolff, COO, Ironridge Resources

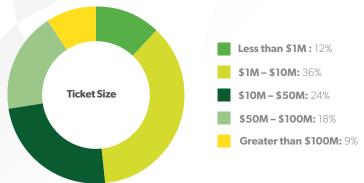
# Just a snapshot of our financial community

### MORE INVESTORS THAN ANY OTHER AFRICAN MINING EVENT









## We Attract Investors from Top International Investment Institutes Including

360NE	AberdeenStandard Investments	ALLANGRAY	bakersteel capital managers	CORONATION FUND MANAGERS	<b>Eskom</b> Pension and Provident Fund	F Fidelity
FNB First National Book	JIGIIM'II Galsil Gisall General Investment Authority	<b>▲</b> Invesco	Investec Asset Management	NEDGROUP INVESTMENTS	OLDMUTUAL	PAULSON & CO. INC.
PRUDENTIAL	PUBLIC INVESTMENT COMPORATION*	QATAR ROYSTHOUT AUTHORITY	<b>S</b> RWC	Sanlam Wealthsmiths	WELLINGTON MANAGEMENT®	

Data taken from investors attending Mining Indaba 2020 in Cape Town

# **Timeline**



### 28 FEB 2021

# Application closes

Secure your place on the programme with plenty of time. Investors calendars will fill up quickly so ensure your company is one of the first to be presented to them.



## 22 MARCH 2021

# Matched meetings provided

You'll receive your personalised meeting schedule of matches. We're confident you'll be pleased with our suggestions and to make sure you're 100% happy we'll be in touch throughout the matchmaking process.



### 26 MARCH 2021

# Schedule of meetings finalised

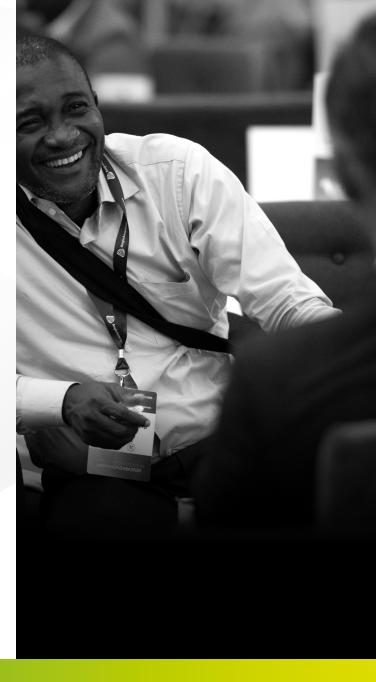
Following your feedback, our IR experts will do the final tweaks before presenting you with your finalised meeting plan. Be sure to add them to your diary.



## 30-31 MARCH 2021

# Meetings take place

With your pitch practiced it's time to take your virtual meetings. Each meeting is scheduled for 30 minutes and will take place between 8am and 8pm (GMT). Our team will be available for support throughout the two days.



Join the launch Virtual Investment Programme today to start benefiting from exposure. Contact Fred.Noce@miningindaba.com



# How to get involved

**PACKAGES AVAILABLE:** 

# **CORPORATE MEETINGS**

Designed for junior, mid-tier and major mining companies seeking investment

- ② Personalised concierge business networking service to broker highly targeted and optimised meetings with investors and financiers
- Dedicated support from our Investor Relations team with requesting, scheduling and managing meetings in the lead up to and during
  the virtual programme
- Your company profile and logo promoted on the Mining Indaba website and Mining Company Directory for investors to learn about your company ahead of the event. Plus, the opportunity to supply supporting company collateral subject to IR Director's sign off
- @ Full access to our enhanced business matchmaking system so you can discover new contacts and manage your meeting schedule
- Your company profile and logo included and promoted on the Mining Company Showcase within the enhanced business matchmaking platform
- Pre-programme marketing exposure across email, social and website increasing your exposure further
- Option to supply post-programme content to be published on Mining Indaba website and promoted on Mining Indaba social channels

INVESTMENT: GBP £3,500+VAT

# ADD ON FEATURED COMPANY

- Capture the attention of investors immediately by having your company profile listed first and highlighted within the Mining Company
  Directory on the Mining Indaba website
- Limited number available

INVESTMENT: GBP £500 +VAT

\*Only available in addition to the Corporate Meeting package

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For more information regarding sponsorship and meeting packages, please contact:

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