### (LSE:EML)

# **Emmerson plc**

### LSE-listed resources company developing the low-cost potash Khemisset Project in Northern Morocco

#### Overview

#### **Attractive Project Economics**

- Post-tax NPV8 of US\$1.4bn and IRR of 38.5% over initial 19-year mine life
- Peak production of 810ktpa K60 MOP and 1mtpa de-icing salt, average annual production of 735ktpa and 1mpta respectively
- Pre-production capex of US\$387m including contingency
  - Additional US\$24m capital cost for salt plant designed to produce de-icing specification salt for sale into the east coast US
  - Bottom quartile projected all-in-sustaining delivered cost to target markets in Brazil, NW Europe, Morocco and South Africa
  - Khemisset capital intensity forecast to stand at US\$478/tonne compared to global peer average of US\$1,142/tonne
  - Project lithology makes Khemisset suitable to an access decline to 500m rather than a deep shaft through aquifer units which is frequently the reason for high potash development costs.

#### **Geographic Transport Advantages**

- Location advantage of Khemisset is worth over US\$80/tonne in delivered cost to Brazil compared to existing suppliers
- Significant unrealized potential in Africa which has over 60% of the world's uncultivated arable land and among the world's lowest fertilizer application rates
  - MOP imports to Morocco grew 120% between 2012 and 2018
  - Average global potash demand growth at 2-3% p.a.

#### **Supportive Government in Stable Jurisdiction**

- Project is located roughly 90km from Morocco's capital, Rabat, and planned bulk port of Kenitra Atlantique, and 150km from port of Mohammedia
- Key infrastructure including four lane A2 toll road and 2x 225KV powerlines already in place results in a US\$1.2bn pre-production capital cost saving relative to average Canadian potash mine development
- Environmental and social impact assessment currently underway with no key issues currently identified
- Highly supportive mining jurisdiction with nominal royalties (<0.1%), 5-year tax holiday for new mining projects and 50% reduction in income tax for exported projects.
- The Moroccan Government is supportive of the mining industry and was ranked as the 2nd most attractive jurisdiction in MENA in 2018 by BMI Research Group (Fitch).

### Reserves and Resources

	Tonnes (Mt)	K20 (%)	K20 (Mt)
Khemisset			
Indicated	375	9.4%	35.1
Inferred	162	9.0%	14.5
Total	537	9.2%	49.6





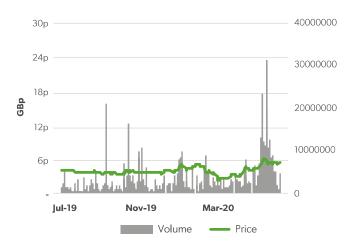
### Sites





### Financial Performance

Values in US\$m unless otherwise stated		
Share Price (GBp)	4.5	
Share Price (US¢)	5.7	
Shares Outstanding (m)	686.1	
FDSO	704.2	
Market Cap	39.1	
Debt	0	
Cash & Equivalents	2.6	
Enterprise Value	36.5	



## Key Shareholders and Management

Firm	Stake
Robert Wrixon	6.4%
Heshin Kim	6.0%
Keith Davidson	4.7%
Mohamed Aghmir	4.7%
Dame Ann Gloag	3.0%

Individual	Position
Graham Clarke	CEO
Mark Connelly	Chairman
Hayden Locke	<b>Executive Director</b>
Robert Wrixon	<b>Executive Director</b>
Phil Cleggett	Hear of Corp. Development

